



2018 Services & Pricing

Often Copied. Never Replicated

Why trust your big day to just anyone? We're Charleston's original vintage camper. And while others may copy our style, they simply can't re-create our creativity.

We've been in business since 2014 and have already catered -- hundreds -- of events across the Lowcountry, from intimate weddings of 33 to large corporate events of 400 to 2,500 at all of Charleston's most [prestigious venues](#).

This isn't a part-time gig for me, Lulu's is my life. It's a little business I created from nothing. I've watched it flourish from a booth at the local farmer's market to now three mobile units and going strong. I'm exceptionally proud of what I created. Myself, and my staff, would be honored to be part of your special day.

Owner,
Karen Moran

We Mix. You Mingle.

Why pay a premium for liquor, another charge for bar furniture rental, set up fees and confusing per person, per hour rates? We'll serve your guests carefully crafted mixed drinks, beer, wine and champagne cocktails from our rockin' caravans, for a fraction of the cost of a traditional bar service.

We have two mobile bars to accommodate any size event from a small backyard BBQ, to a big ole Southern wedding to corporate functions.

We supply our cocktail caravan, TIPS Certified bartenders, ice, plastic barware, mixers (depending on package), garnishes, napkins and you supply the booze.

We don't charge extra for a champagne toast and we never leave clean up for your caterer – we take out everything we bring in. Being the consummate professionals, we also clear tables throughout your event.

We'll insure your guests never run out of a drink and personally pick up and deliver liquor to your venue. You simply pay for alcohol separately, while we oversee everything else. In most cases, we're able

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to return unused and unopened liquor for a full refund within 72 hours. Or take leftover alcohol for your after-party and save even more.

Meet Pedro & Buck

Both Pedro and Buck come equipped with a tap system for draft beer, wine or even craft cocktails on tap!

Pedro is Charleston's only peddle pub. He can easily be wheeled into place pretty much anywhere, inside and outside, by hand. Pedro has 2-taps.

Pedro comes equipped with our cool copper plumbing pipe beer taps and can hold two-sixtel kegs or two-quarter kegs. He's ideal for small events of a dozen, can accommodate up to 100 or better still as a second bar where you're only looking for beer, wine and a possibly a craft cocktail.

Buck is Charleston's only mobile speakeasy. He's a 2-horse trailer that has been renovated into a copper and black walnut laden beauty. Buck has the same vintage copper taps as Pedro and can accommodate three sixtel kegs as well as a full bar. Buck is ideal for larger events of 75 or more people and can only be moved into place with our SUV. Buck has 3-taps.

Guide to Keg Beer

Pedro has two taps, while Buck has three taps.

One sixtel keg can hold 41, 16-ounce pints or 55, 12-ounce cans/bottles
One-quarter keg can hold 61, 16-ounce pints or 82, 12-ounce cans/bottles

Pedro

Each tap can hold ***either*** one-sixtel or one-quarter keg
Can hold up to 123, 16-ounce pints or 165, 12-ounce cans/bottles

Buck

Can hold 3-sixtels or 1-sixtel and 1-quarter keg
Can hold, which is 42, 16-ounce pints or 55 bottles

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Packages & Pricing

We offer several packages to accommodate any size budget or event. Our services can either be stand-alone packages or customized for intimate gathers of a few to 100 or 400 guest weddings to large corporate functions of 2,500 plus.

Our beer and wine package include use of our adorable mobile bar, garnishes, napkins, straws, plastic barware and mixers such as Coke, Diet Coke, Sprite, Ginger Ale, Soda Water, Tonic and one, 3-gallon decanter of still water.

Our craft cocktail and full bar package includes the above plus orange, pineapple and cranberry juice.

We do NOT charge for ice or use of our on-site super quiet Honda generator. We also pick up and deliver to your event.

Bar Service

1. Up to 75 people & 2 taps
 - Pedal Pub with Pedro – 3-hour minimum, no a la carte desserts
 - 1 TIPS Certified Bartender
 - Holds 2 Sixtels or 2 Quarter Kegs
 - a. Beer - \$100 per hour/\$300 minimum
 - b. Beer & wine - \$125 per hour/\$375 minimum
2. Up to 75 people & 3 taps
 - Cocktail Caravan with Buck
 - 1 TIPS Certified Bartender
 - a. Beer, wine and/or 1 craft cocktail
 - Sun-Thur, 2-hour minimum \$500
 - Fri & Sat, 3-hour minimum \$600 (Nov-Feb Only)
 - b. Full Bar
 - Fri & Sat, 4-hour minimum \$700 (Nov-Feb Only)
3. 75-150 People & 3 taps
 - Cocktail Caravan with Buck
 - 2 TIPS Certified Bartenders
 - a. Beer, wine and/or 2 craft cocktails
 - Sun-Thur, 3-hour minimum \$600
 - Fri & Sat, 4-hour minimum \$800
 - b. Full bar
 - Sun-Thurs, 2-hour minimum \$600
 - Fri & Sat, 4-hour minimum \$1,000

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4. 150+ people & 3 taps – Above PLUS Additional Bartender/Hours on next page
5. Specialty Bars – Bourbon, Martini, Margarita, Mimosa, Bloody Mary Bar, etc – Contact Us For Pricing

Additional Hours/Bartenders

Each Bartender can service roughly 75-100 people

- Draft Beer/Wine/Champagne - \$50 per hour, per bartender/bar back
- Beer/Wine/2 Craft Cocktails - \$75 per hour, per bartender/bar back
- Full Bar - \$100 per hour, per bartender/bar back

Add-Ons

3-Gallon Flavored Water - \$25 per decanter

- Pineapple & Mint
- Strawberry & Basil
- Orange & Rosemary

Desserts (pricing detailed below)

1. A la carte
 - Any size order
2. Dine & Dash with Mini Pearl
 - 2 flavors, 50 desserts
3. Mid-Week with Mini Pearl
 - 3 flavors, 75 desserts
4. Anytime with Mini Pearl
 - 4 or more flavors, 100+ plus desserts

Cupcakes & Cocktails

- Add a la carte desserts to Buck

*** Most economical package ***

Coffee, Kind-Friendly/Non-Alcoholic Beverage Service

Simply add a coffee or non-alcoholic beverage service to an event we're already catering. Or hire us for a stand-alone beverage service.

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Add-On To Event We're Already Catering

Coffee Service

It's a known fact desserts taste better with a cup of piping hot coffee, iced cold brew or a freshly made cappuccino or latte.

We supply 8 oz white heavy stock paper cups with lids, 2%, half & half, sugar, Sweet 'N Low & stirrers.

King Bean Coffee & Decaf \$2.50 per person

King Bean, Coffee, Decaf & Herbal Tea \$3.50 per person

King Bean Coffee, Decaf & Espresso \$5 per person

Kid-Friendly/Non-Alcoholic Drinks

Hire us for your child's birthday party or other kid-friendly/non-alcoholic celebration. We'll serve fresh squeezed lemonade, our house-made sparkling peach tea, herbal teas, hot chocolate, soda, fresh juice, fruit punches – you name it – we'll make it.

We supply all necessary drinks, paper straws, plastic cups & napkins.

Kid-Friendly/Non-Alcoholic Service \$5 per person

Stand-Alone Non-Alcoholic Bar Service

See above Bar Service Only for pricing.

À La Carte Desserts

Don't have room for one of our adorable vintage caravans? No worries. Our individual single-serve desserts are ideal for any budget.

Cost: \$1.50-\$5/per, plus \$75 local delivery & set up

Mini Cupcakes or Mini Tarts: \$1.50

Jumbo Cookies \$2

Pineapple Shaped Pineapple Pound-Cake \$3.50

House-Made Boozy Strawberry Pop Tarts: \$4

Jars: (pies, cobblers, cupcakes, muffins, etc.) \$5 per

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Add one custom label or one custom birch wood spoon for \$1 each
NOTE: Labels only available in quantities of 12

Flavors of the Day

Pick any quantity of our Flavors of The Day and we'll deliver. Easy peasy.

Custom Order

With a minimum order of each flavor, we'll bake our delicious cupcakes, cobblers, cookies or pies to your specifications.

Cookies – Minimum of 24 small or 12 jumbo of each flavor

Cupcakes – Minimum of 24 of each flavor

Pop Tarts – Minimum of 12 and a Maximum of 48

Cobblers, Pies & Tarts – Minimum of 12 of each flavor

Mini Cupcakes or Mini Tarts – Minimum of 24 of each flavor

Delivery/Set-Up Fee

\$75 for up to 20 miles one-way from our kitchen

\$1 per mile round-trip thereafter

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Dine & Dash Package- 50 Desserts & 30 Minutes

Our Dine & Dash Package is ideal for smaller events such as kids birthday parties, graduations or other special occasions with 50 guests or less.

We pull up in Mini Pearl. We don't unhook the camper, but rather just like the ice cream man when we were little, we quickly serve our delicious desserts on the street in front of your home or office and away we go!

You pick up to two flavors while we serve a total of 50 desserts for 30 minutes. No more. No less. Only 50 desserts for 30 minutes.

Package Includes

- 50 desserts
- 10 custom & 40 plain birch wood spoons

Available

November-April, June-August {travel outside Charleston available \$1 per mile-round trip up to 50 miles each way}

- Mon thru Sun

May, September & October {immediate Charleston area only}

- Sun thru Thurs Anytime
- Fri & Sat BEFORE 2P Only

Cost: \$350

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Full-Service Package

{2 options}

Our full-service package is ideal for larger events such as weddings or other special occasions with 75 or more guests.

We pull up in one of our adorable white vintage caravans Pearl or Mini Pearl. You pick up either our Mid-Week or Anytime Package, pick your desired flavors and we serve for two-hours.

Mid-Week Package Includes

- 75 desserts {up to 3 flavors}
- 15 custom and 60 plain Birch Wood spoons
- Available March-October, Sun-Thurs or Anytime November-February

Cost: \$575

More than 75 desserts, \$1.50-\$5/per

Anytime Package Includes

- 100 desserts {up to 4 flavors}
- 20 custom and 80 plain Birch Wood spoons
- Available anytime, 7 days a week

Cost: \$700

More than 100 desserts, \$1.50-\$5/per

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Best Deal: Cocktails & Cupcakes Package

Looking for bar service and our Cooking Channel worthy desserts? Add à la carte desserts to your Cocktail Caravan with Buck bar package in any quantity. See à la carte pricing.

Bar: Friday, 4 hours beer & wine for 100 people \$800

Desserts: 100 delicious mason jar desserts \$500

Total: \$1,300 for Buck to serve beer, wine & desserts for 100 people

Add a 1-layer, 4-tier wedding cake for \$100

Custom Cake Prices

Looking to book one of our adorable caravans and would like to add a cake? Or just looking for a stand-alone cake?

We have several easy options to choose from. We do not use fondant but only bake our decadent cakes with various buttercreams or ganache frostings.

NOTE: We do not supply or rent cake stands.

Prices

All cakes available in 6", 8" or 10" round, single or up to four layers

Sample Cake Prices

- Average price for round buttercream 1-tier cake to serve 14 is \$100
- Average price for a round buttercream 2-tier cake to serve 38 is \$250
- Average price for a round buttercream 2-tier cake to serve 45 is \$300
- Average price for a round buttercream 3-tier cake to serve 65 is \$450

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